



John A. Menchaca

Member

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Practice Areas

- Business Strategy & Transactions
- Corporate & Securities/
Privacy & Data Protection

Awards and Recognition

- *Best Lawyers in America*,
Corporate Law, 2020-present

Education

- Oklahoma City University School of Law, Oklahoma City, Oklahoma
- J.D., 1992, *magna cum laude*
- *OCU Law Review*, Notes & Comments Editor
- University of Texas at Austin, Austin, Texas
- B.A., Government, 1989

Admissions

- Texas

John A. Menchaca has more than 25 years of experience representing emerging growth companies and entrepreneurs in connection with debt and equity financings, mergers and acquisitions, public and private securities offerings, joint venture transactions, and general corporate law and licensing matters.

Immediately prior to joining the firm, John served as a Senior Vice President, General Counsel, and Secretary for nine years at a worldwide identity theft protection company. As a member of the senior leadership team, John personally negotiated, managed, and documented a broad array of commercial transactions and SaaS-model platform implementations for the company. In this General Counsel role, John developed a specialized expertise in intellectual property, technology, and licensing matters, as well as privacy and data breach law. He has handled multiple regulatory and compliance matters, supervised litigation, and addressed numerous business issues. Prior to this General Counsel role, John was a shareholder in two regional law firms. John has also served as an Adjunct Professor of Law at the University of Texas Law School, where he taught a class entitled “The Life Cycle of a Technology Start Up” from 2001-2004. He has presented at the University of Texas, Texas State University, St. Edward’s University, the Central Texas Angel Network, and various continuing legal education seminars on the subject of representing emerging growth companies.

Professional Experience

- Representation of companies in complex mergers, acquisitions, and restructurings, with a focus on advising technology companies
- Representation of companies in connection with numerous debt and equity financings
- Representation of venture capital funds and angel investors in connection with financing emerging growth companies
- Advising entrepreneurs in connection with entity formation and early stage funding rounds
- Advising Board members and senior management teams with respect to fiduciary duties and other Board responsibilities



- Counseling in connection with various data and privacy matters, including extensive experience with international data privacy issues and GDPR
- Negotiation of numerous SaaS-model platform agreements, data supply agreements, and licensing agreements, including negotiation of SLAs and related provisions

Presentation Topics

- Venture capital and “angel” financing transactions
- Board fiduciary duties, particularly with respect to non-profit Board members
- Attorney-client privilege issues for in-house counsel
- Mergers and acquisitions and related employee concerns
- Legal issues for start ups and emerging growth companies

Professional & Community Activities

- State Bar of Texas
 - Business Law Section
 - Corporate Counsel Section
- Austin Bar Association
 - Business, Corporate & Tax Section
 - Technology Law Section
- American Bar Association
- Seton Fund Board Member
- The Neighborhood Longhorns, Past Board Member
- Austin Longhorns Club, Past President
- Leadership Austin, 2006 graduate
- LifeWorks, Past Board Member
- RISE School of Austin, Founding Board Member
- Austin Chamber of Commerce’s Air Service Task Force, Past Chairman
- Governor's Appointee to the Texas One Call Board
- Served as an Elder at All Saints Presbyterian Church (PCA)